

## Development and Production for Commercial Staff

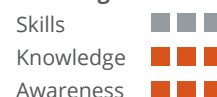
### Designed for:

The course is designed for commercial staff who find they need a better developed understanding of petro-technical terminology and issues to function more effectively in a multi-discipline oil and gas company environment.

### Duration (days)



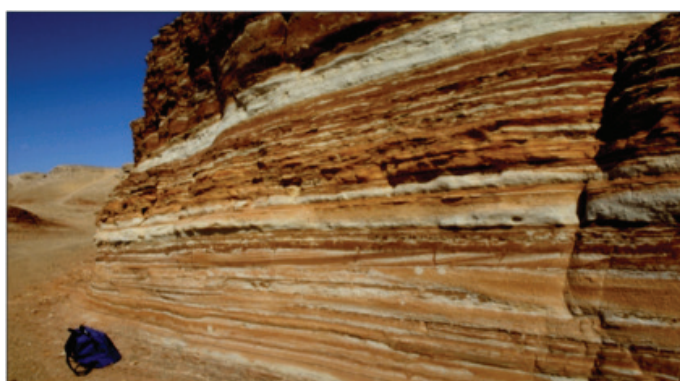
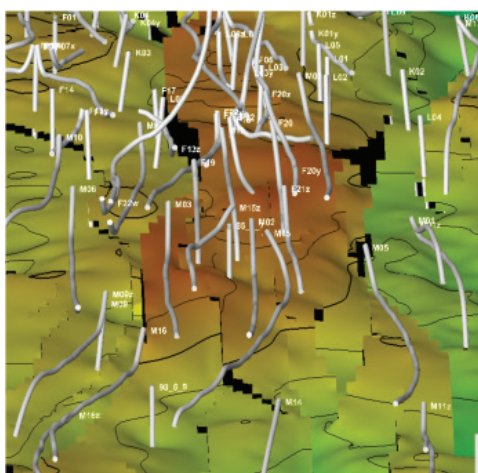
### Learning Level:



The course is designed around the needs of commercial staff and delivers the content of a 3 week course in a week or less.

The course was designed to 'level the playing field' for commercial staff covering essential terminology and technology, but as viewed from the end-user rather than the technical practitioner.

The aim is to give commercial staff the 'questions to ask' petro-technical teams, and enable them to discuss petro-technical deliverables such as field performance forecasts with insight.



Early Development  
**E&P Overview**  
Reservoir  
Wells

Business & Risk  
Open Air  
Coaching  
Master Class



## Development and Production for Commercial Staff continued

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### Course Content:

The course consists of five modules each of which cover one the following stages of an asset lifetime:

- Gaining entry and exploration drilling
- Estimation of 'hydrocarbons in place' and reserves
- Development concept generation and selection
- Process design and construction
- Production management and abandonment

### Course Duration:

Duration is 4 - 5 days.

### Course Tutors

#### Courses available from this series:

E&P Overview  
Introduction to Exploration and Production  
E&P for Technical Support Staff  
Development and Production for Commercial Staff  
Prospect and Development Engineering (offshore and land versions)  
Field Development Planning  
Mature Field Management  
The Energy Transition – Key Components



**Mark Bramwell** BSc, PhD

**Main Series tutoring:** Reservoir, Early Development, E&P Overview, Open Air

**Industry experience:** over 25 years, geoscience

**Career background:** Shell, KUFPEC, AGR and TRACS

**Personal:** Programme manager for Early Development Series



**John Fowler** MSc, BSc (Hons)

**Main Series tutoring:** Early Development, E&P Overview

**Industry experience:** over 30 years, geoscience and management

**Career background:** Shell, Maersk Oil and Gas UK, AGR and TRACS

**Personal:** Strategic advice and support on equity determination, business planning